

# **Shipping Terms**

20'	Standard Twenty Foot long shipping container	
40'	Standard Forty Foot long shipping container	
Arrival Notice	A notification by carrier of ship's arrival to the consignee, the "Notify Party," and - when applicable - the "Also Notify Party." These parties in interest are listed in blocks 3, 4 and 10, respectively, of the Bill of Lading.	
B/L	Bill of Lading. A document that establishes the terms of a contract between a shipper and a transportation company. It serves as a document of title, a contract of carriage and a receipt for goods.	
BAF	Bunker Adjustment Factor - charged by shipping companies to alleviate fluctuating Bunkering costs (Ship's fuel oil).	
Bonded Warehouse	A warehouse authorized by Customs authorities for storage of goods on which payment of duties is deferred until the goods are removed.	
Booking Reference Number	Reservation number used to secure equipment and act as a control number prior to completion of a B/L.	
Break Bulk	Loose, non-containerized cargo.	
Bulk Cargo	Not in packages or containers; shipped loose in the hold of a ship without mark and count." Grain, coal and sulfur are usually bulk freight.	
C&F	Obsolete term of sale meaning "cargo and freight"	

	where Seller pays for cost of goods and freight charges up to destination port. Replaced with the term CFR in July 1990 by the International Chamber of Commerce.
C.I.	Abbreviation for "Cost and Insurance." A price that includes the cost of the goods, the marine insurance and all transportation charges except the ocean freight to the named point of destination.
CIF	Cost, Insurance and Freight (named port) - Seller is responsible for all costs as in C&F plus Marine Insurance of the cargo. Same as C&F or CFR except seller also provides insurance to named destination.
CIF&C	Price includes commission as well as CIF.
CIF&E	Abbreviation for "Cost, Insurance, Freight And Exchange."
CIFCI	Abbreviation for "Cost, Insurance, Freight, Collection And Interest."
CIFI&E	Cost, Insurance, Freight, Interest and Exchange.
CAF	Currency Adjustment Factor - charged by shipping companies to alleviate exchange rate deficiencies.
CBM / M3	Cubic Metre
CFS	Container Freight Station - usually applies to LCL cargo where cargo is packed and then dispatched overseas and then has to be unpacked at destination before delivery to consignee. Some FCL traffic is also handled this way. e.g. Term would be shown as CFS Melbourne to CFS Singapore.
COC	Carrier's own container. When shipper uses containers supplied by the carrier.
CU FT	Cubic Feet - 33.315 cubic feet = 1 cubic metre
CY	Container Yard - usually shown as CY / CY or CY

	Melbourne / CY Singapore and applies to FCL's moving through the system.	
Cartage	Refers to intercity haulage by trucks	
Certificate of Origin	A certified document showing the origin of goods; used in international commerce.	
Commercial Invoice	A complete record of the transaction between exporter and importer with regard to the goods sold. Also reports the content of the shipment and serves as the basis for all other documents in connection with the shipment.	
Consignee	A person or company to whom commodities are shipped.	
Consignee Marks	A symbol or words placed on packages for identification purposes; generally a triangle, square, circle, etc. with letters and/or numbers and port of discharge.	
Consolidator	A company that consolidates LCL cargo into full container loads. The consolidator takes advantage of lower FCL rates, and savings are passed on to shippers.	
Container	A truck trailer body that can be detached from the chassis for loading into a vessel, a rail car or stacked in a container depot. Containers may be ventilated, insulated, refrigerated, flat rack, vehicle rack, open top, bulk liquid or equipped with interior devices. A container may be 20 feet, 40 feet, 45 feet, 48 feet or 53 feet in length, 8'0" or 8'6" in width, and 8'6" or 9'6" in height.	
DG	Dangerous Cargo. Also known as Hazardous Cargo.	
DHC	Depot Handling Charge. A fee charged by the container yard for collection/delivery of containers into and out of the depot.	
D.O.	Delivery Order - a cargo release document given in exchange for an original Bill of Lading. Issued by Shipping	

companies and Freight Forwarders to enable Consignees to collect cargo/containers ex wharf or depot.	
A penalty charge against shippers or consignees for	
delaying the carrier's equipment beyond the allowed	
free time. Currently carriers in Singapore allow 2 days	
free demurrage after which cargo will begin to incur	
storage.	
The weight of cargo per cubic foot.	
Container freight station or a designated area where	
empty containers can be picked up or dropped off.	
A penalty charge against shippers or consignees for	
delaying carrier's equipment beyond allowed time.	
Demurrage applies to cargo; detention applies to	
equipment.	
Door to Door Through transportation of a container and its conten	
from consignor to consignee. Also known as House to	
House. Not necessarily a through rate.	
Estimated Time of Arrival. Used to indicate when vessel	
is due to arrive at port.	
Buyer bears all costs of transport from Sellers premises	
to Buyers premises.	
Requirement by TDB (Trade Development Board of	
Singapore) for all exports in order to record the number	
of exports out of the country.	
Fuel adjustment factor.	
Freight All Kinds - mixed cargoes packed in the one	
container. Mostly used by Freight Forwarders	
consolidating a number of LCL shipments to form FCL.	
Full Container Load	

FEU	Forty Foot Equivalent Unit i.e. 1x 40' Container	
FIO	Free In and Out. Cost of loading and unloading a vessel is	
	borne by the charterer/shipper	
F.O.B	Seller is responsible for all costs up to Free On Board	
	ship at a named Port. e.g. FOB Singapore. Buyer is	
	responsible from "Ship's rail".	
Feeder	Cargo to/from regional ports are transferred to/from a	
Service	central hub port for a long-haul ocean voyage.	
Feeder	A short-sea vessel which transfers cargo between a	
Vessel	central "hub" port and smaller "spoke" ports.	
Free Trade	A port designated by the government of a country for	
Zone	duty-free entry of any non-prohibited goods.	
	Merchandise may be stored, displayed, used for	
	manufacturing, etc., within the zone and re-exported	
	without duties.	
Freight Pre-	Freight charges paid by the shipper prior to the release	
Paid	of the bills of lading by the carrier.	
GST	Goods and Services Tax - A tax imposed by the	
	government. In Singapore it is currently pegged at 7% of	
	CIF value on all general goods imported into Singapore.	
	Varying tariffs apply for dutiable items such as alcohol	
	and tobacco.	
GRI	Abbreviation for "General Rate Increase." Used to	
	describe an across-the-board tariff rate increase	
	implemented by conference members and applied to	
	base rates.	
Gross Weight	Entire weight of goods, packaging and freight car or	
	container, ready for shipment.	
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HRI		
HBL	House Bill of Lading (Bill of Lading issued by a Freight Forwarder)	

HS Codes	Harmonized Codes. An international goods classification	
	system for describing cargo in international trade under	
	a single commodity-coding scheme.	
Heavy Lift	A charge made for lifting articles too heavy to be lifted	
Surcharge	by a ship's normal tackle.	
IMCO	International Maritime Consultative Organization. A	
	forum in which most major maritime nations participate	
	and through which recommendations for the carriage of	
	dangerous goods, bulk commodities, and maritime	
	regulations become internationally acceptable.	
Import	Documentation required by Customs in order to clear	
Permit	goods from the Free Trade Zone. The import permit will	
	also indicate the amount of GST to be paid.	
Inland	Transportation that hauls export or import traffic	
Haulage	between ports and inland points.	
KG	Kilogram - 1000 = 1 Tonne	
LBS / Ibs	Pounds - 2.204 lbs = 1kilogram	
LCL	Less than Container Load.	
Letter of	Commercial instrument for organizing payments - some	
Credit	forms offer security and minimize risk. Available through	
	the Banks.	
LO/LO	Lift On / Lift Off - charges levied by Terminal operators	
Loose	Cargo sent without packing	
Marks/Mark	ings Letters, numbers, and other symbols placed on cargo	
	packages to facilitate identification.	
Negotiable	The B/L is a title document to the goods, issued "to the	
B/L	order of" a party, usually the shipper, whose	
	endorsement is required to effect is negotiation. Thus, a	

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	shipper's order (negotiable) B/L can be bought, sold, or traded while goods are in transit and is commonly used for letter-of-credit transactions. The buyer must submit the original B/L to the carrier in order to take possession of the goods.	
Net Weight	Weight of the goods alone without any immediate wrappings, e.g., the weight of the contents of a tin can without the weight of the can.	
Non- Negotiable B/L	Indicates the shipper will deliver the goods to the consignee. It does not convey title (non-negotiable).  Most often used when the goods have been pre-paid.	
NVOCC	A cargo consolidator in ocean trades who buy space from a carrier and sub-sell it to smaller shippers. The NVOCC issues bills of lading, publishes tariffs and otherwise conducts itself as an ocean common carrier, except that it will not provide the actual ocean or intermodal service.	
OBL	Ocean Bill of Lading. A contract for transportation between a shipper and a carrier. It also evidences receipt of the cargo by the carrier. A bill of lading shows ownership of the cargo and, if made negotiable, can be bought, sold or traded while the goods are in-transit.	
Open Top Container	A container fitted with a solid removable roof, or with a tarpaulin roof so the container can be loaded or unloaded from the top.	
Over Height or Long Length Cargo	Cargo more than 243.84 cm (8 feet) high which thus cannot fit into a standard container.	
Packing List	Itemized list of commodities with marks/numbers but no cost values indicated.	

Pallet	A platform with or without sides, on which a number of	
	packages or pieces may be loaded to facilitate handling by a lift truck.	
Port of	Port at which cargo will be discharged from the vessel	
Discharge (POD)	<u> </u>	
Port of	Port at which cargo is loaded onto vessel	
Loading (POL)		
Proof of	- Port of Discharge.	
Delivery	- Port of Destination.	
	- Proof of Delivery.	
	A document required from the carrier or driver for	
	proper payment.	
Revenue Tonne	A ton on which the shipment is freighted. If cargo is rated as weight or measure (W/M), whichever produces	
TOTITIE	the highest revenue will be considered the revenue ton. Weights are based on metric tons and measures are based on cubic meters. RT=1 MT or 1 CBM.	
RO/RO	A shortening of the term, "Roll On/Roll Off." A method	
	of ocean cargo service using a vessel with ramps which allows wheeled vehicles to be loaded and discharged	
	without cranes	
SOC	Shipper's own container	
STC	Said to contain. Used when describing contents of	
	packages.	
Sea Waybill	Document indicating the goods were loaded onboard	
	when a B/L is not needed. Typically used when a	
	company is shipping goods to itself.	
Ships (Types	Bulk Carriers: All vessels designed to carry bulk cargo	

of)	such as grain, fertilizers, ore, and oil.
	Combination Passenger and Cargo Ships: Ships with a
	capacity for 13 or more passengers.
	Freighters: Breakbulk vessels both refrigerated and
	unrefrigerated, containerships, partial containerships,
	roll-on/roll-off vessels, and barge carriers.
	Barge Carriers: Ships designed to carry barges; some are
	fitted to act as full containerships and can carry a varying
	number of barges and containers at the same time. At
	present this class includes two types of vessels LASH and Sea-Bee.
	General Cargo Carriers: Breakbulk freighters, car
	carriers, cattle carriers, pallet carriers and timber carriers.
	Full Containerships: Ships equipped with permanent
	container cells, with little or no space for other types of
	cargo.
	Partial Containerships: Multipurpose containerships
	where one or more but not all compartments are fitted with permanent container cells. Remaining
	compartments are used for other types of cargo.
	Roll-on/Roll-off vessels: Ships specially designed to carry
	wheeled containers or trailers using interior ramps.
	Tankers: Ships fitted with tanks to carry liquid cargo
	such as: crude petroleum and petroleum products;
	chemicals, Liquefied gasses(LNG and LPG), wine,
	molasses, and similar product tankers.
Shipper	The person or company who is usually the supplier or owner of commodities shipped. Also called Consignor.
Shipper's	Shipper's communication to forwarder or carrier
Instructions	advising consignee, notify party and any other specific
	details or clauses to be printed on the B/L, including

	directions for cargo pickup and delivery.		
Chinning			
Shipping	Shipper's instructions to carrier for forwarding goods.		
Order or			
Shipping			
Note			
Shrink Wrap	Polyethylene or similar substance heat-treated and		
	shrunk into an envelope around several units, thereby		
	securing them as a single pack for presentation or to		
	secure units on a pallet.		
Stuffing	Putting cargo into a container.		
TEU	Twenty Foot Equivalent Unit i.e. 1x 20' Container		
THC	Terminal Handling Charge - levied by shipping companies		
	and reflects the local port costs of stevedoring.		
Terms of	The point at which sellers have fulfilled their obligations		
Sale	so the goods in a legal sense could be said to have been delivered to the buyer. They are shorthand expressions		
	that set out the rights and obligations of each party		
	when it comes to transporting the goods. Following, are		
	the thirteen terms of sale in international trade as Terms of Sale reflected in the recent amendment to the		
	International chamber of Commerce Terms of Trade		
(INCOTERMS), effective July 1990: EXW (Ex Works): A Term of Sale which means that the seller fulfills the obligation to deliver when he or she had made the goods available at his/her premises (i.e.,			
			works, factory, warehouse, etc.) to the buyer. In
		particular, the seller is not responsible for loading to goods in the vehicle provided by the buyer or for	
	The buyer bears all costs and risks involved in taking the		
	goods from the seller's premises to the desired		
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destination. This term thus represents the minimum obligation for the seller.

FCA (Free Carrier): A Term of Sale which means the seller fulfills their obligation when he or she has handed over the goods, cleared for export, into the charge of the carrier named by the buyer at the named place or point. If no precise point is indicated by the buyer, the seller may choose, within the place or range stipulated, where the carrier should take the goods into their charge. FAS (Free Alongside Ship): A Term of Sale which means the seller fulfills his obligation to deliver when the goods have been placed alongside the vessel on the quay or in lighters at the named port of shipment. This means that the buyer has to bear all costs and risks of loss of or damage to the goods from that moment.

FOB (Free On Board): An International Term of Sale that means the seller fulfills his or her obligation to deliver when the goods have passed over the ship's rail at the named port of shipment. This means that the buyer has to bear all costs and risks to loss of or damage to the goods from that point. The FOB term requires the seller to clear the goods for export.

CFR (Cost and Freight): A Term of Sale where the seller pays the costs and freight necessary to bring the goods to the named port of destination, Terms of Sale but the risk of loss of or damage to the goods, as (continued) well as any additional costs due to events occurring after the time the goods have been delivered on board the vessel, is transferred from the seller to the buyer when the goods pass the ship's rail in the port of shipment. The CFR term requires the seller to clear the goods for export.

CIF (Cost, Insurance and Freight): A Term of Sale where the seller has the same obligations as under the CFR but also has to procure marine insurance against the buyer's risk of loss or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The CIF term requires the seller to clear the goods for export.

CPT (Carriage Paid To): A Term of Sale which means the seller pays the freight for the carriage of the goods to the named destination. The risk of loss of or damage to the goods, as well as any additional costs due to events occurring after the time the goods have been delivered to the carrier, is transferred from the seller to the buyer when the goods have been delivered into the custody of the carrier. If subsequent carriers are used for the carriage to the agreed upon destination, the risk passes when the goods have been delivered to the first carrier. The CPT term requires the seller to clear the goods for export.

CIP (Carriage and Insurance Paid To): A Term of Sale which means the seller has the same obligations as under CPT, but with the addition that the seller has to procure cargo insurance against the buyer's risk of loss of or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The buyer should note that under the CIP term the seller is required to obtain insurance only on minimum coverage. The CIP term requires the seller to clear the goods for export.

DAF (Delivered At Frontier): A Term of Sale which means the sellers fulfill their obligation to deliver when the goods have been made available, cleared for export,

at the named point and placed at the frontier, but before the customs Terms of Sale border of the adjoining country.

DDU (Delivered Duty Unpaid): A Term of Sale where the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the costs and risks involved in bringing the goods thereto (excluding duties, taxes and other official charges payable upon importation) as well as the costs and risks of carrying out customs formalities. The buyer has to pay any additional costs and to bear any risks caused by failure to clear the goods for in time.

DDP (Delivered Duty paid): "Delivered Duty Paid" means that the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the risks and costs, including duties, taxes and other charges of delivering the goods thereto, clear for importation. While the EXW term represents the minimum obligation for the seller, DDP represents the maximum.

DES (Delivered Ex Ship): A Term of Sale where the seller fulfills his/her obligation to deliver when the goods have been made available to the buyer on board the ship, uncleared for import at the named port of destination. The seller has to bear all the costs and risks involved in bringing the goods to the named port destination. DEQ (Delivered Ex Quay, [Duty Paid]): A Term of Sale which means the DDU term has been fulfilled when the goods have been available to the buyer on the quay (wharf) at the named port of destination, cleared for importation. The seller has to bear all risks and costs

	ncluding duties, taxes and other charges of delivering he goods thereto.	
Through Rate	he total rate from the point of origin to final lestination	
Transship	o transfer goods from one transportation line to nother, or from one ship to another.	
Unclaimed Freight	reight that has not been called for or picked up by the consignee or owner.	
War Risk	Insurance coverage for loss of goods resulting from any act of war.	
Warehouse	A place for the reception, delivery, consolidation, distribution, and storage of goods/cargo.	
Weights & Measurement	Measurement ton 40 cubic ft or one cubic meter.  Net ton, or short ton 2,000 lbs.  Gross ton/long ton 2,240 lbs.  Metric ton/kilo ton 2,204.6 lbs.  Cubic meter 35.314 cubic ft.	
Wharf age	Charge assessed by a pier or dock owner against freight handled over the pier or dock or against a steamship company using the pier or dock.	
W.M. (W/M)	Abbreviation for "Weight or Measurement;" the basis for assessing freight charges. Also known as "worm." The rate charged under W/M will be whichever produces the highest revenue between the weight of the shipment and the measure of the shipment.	

## **Container Specifications**

### 20' Dry Freight Container

L20' x W8' x H8'6"

Usage: General Cargo



Interior Dimensions	5,919mm (L) x 2,340mm (W) x 2,380mm (H)
Door Opening	2,386mm (W) x 2,278mm (H)
Tare Weight	4,189 lbs – 1,900 kg
Cubic Capacity	1,165 cuft – 33.0 cbm
Pay Load	48,721 lbs – 22,100 kg

## 20' Open-Top Container

 With removable door header - L20' x W8' x H8'6"

 Usage: Out-Of-Gauge Cargo (Mainly Over-Height)



Interior Dimensions	5,919mm (L) x 2,340mm (W) x
	2,286mm (H)
Door Opening	2,286mm (W) x 2,251mm (H)
Top Opening	5,425mm (L) x 2,222mm (W)
Tare Weight	4,793 lbs – 2,174 kg
Cubic Capacity	1,116 cuft – 31.6 cbm
Pay Load	48,1117 lbs – 21,826 kg

## 20' Reefer Container (Refrigerated Container)

- L20' x W8' x H8'6"
- Usage: Cargo Requiring Controlled Temperature Settings



Interior Dimensions	5,428mm (L) x 2,266mm (W) x
	2,240mm (H)
Door Opening	2,286mm (W) x 2,188mm (H)
Tare Weight	6,482 lbs – 2,940 kg
Cubic Capacity	971 cuft – 27.5 cbm
Pay Load	53,043 lbs – 24,060 kg

#### 20' Flatrack Container

- L20' x W8' x H8'6" (High Bed)
- Usage: Cargo with Out-of Gauge Dimension (Mainly Over-Height & Over-Width)



Interior Dimensions	5,662mm (L) x 2,438mm (W) x
	2,327mm (H)
Tare Weight	5,578 lbs – 2,350 kg
Pay Load	47,333 lbs – 21,470 kg

### 20' Open-Top / Open-Side Container

With removable tarpaulin at top and

sides: L20' x W8' x H8'6"

 Usage: Cargo with Out-of Gauge Dimension (Mainly Over-Height)



Interior Dimensions	5,928mm (L) x 2,318mm (W) x
	2,259mm (H)
Door Opening	2,236mm (W) x 2,278mm (H)
Top Opening	5,352mm (L) x 2,118mm (W)
Tare Weight	6,118 lbs – 2,775 kg
Cubic Capacity	1,095 cuft – 31.0 cbm
Pay Load	46,792 lbs – 21,225 kg

## 20' Collapsible Flatrack Container

- L20' x W8' x H8'6"
- Usage: Cargo with Out-of Gauge Dimension (Mainly Over-Height & Over-Width)



	5,946mm (L) x 2,126mm (W) x 2,233mm (H)
Tare Weight	6,393 lbs – 2,900 kg
Pay Load	59,745 lbs – 27,100 kg

## 40' Dry Freight Container

L40' x W8' x H8'6"

Usage: General Cargo



	12,045mm (L) x 2,309mm (W) x 2,379mm (H)
Door Opening	2,289mm (W) x 2,278mm (H)
Tare Weight	6,799 lbs – 3,048 kg
Cubic Capacity	2,377 cuft – 67.3 cbm
Pay Load	60,397 lbs – 27,396 kg

### 40' Open-Top Container

 With removable door header - L40' x W8' x H8'6"

 Usage: Out-Of-Gauge Cargo (Mainly Over-Height)



Interior Dimensions	12,043mm (L) x 2,309mm (W) x
	2,379mm (H)
Door Opening	2,279mm (W) x 2,278mm (H)
Top Opening	11,585mm (L) x 2,162mm (W)
Tare Weight	9,480 lbs – 4,300 kg
Cubic Capacity	2,260 cuft – 64.0 cbm
Pay Load	57,720 lbs – 26,181 kg

### 40' Flatrack Container

L40' x W8' x H8'6"

 Usage: Cargo with Out-of Gauge Dimension (Mainly Over-Height & Over-Width)



Interior Dimensions	12,080 (L) x 2,438(W) x 2,103(H)
Tare Weight	12,081 lbs – 5,480 kg
Pay Load	55,115 lbs – 25,000 kg

## 40' Dry High-Cube Container

L40' x W8' x H9'6"

Usage: General Cargo



Interior Dimensions	12,056mm (L) x 2,347mm (W) x
	2,684mm (H)
Door Opening	2,340mm (W) x 2,585mm (H)
Tare Weight	6,393 lbs – 2,900 kg
Cubic Capacity	2,684 cuft – 76.0 cbm
Pay Load	65,256 lbs – 29,600 kg

### 40' Dry High-Cube Reefer Container

- L40' x W8' x H9'6"
- Usage: Cargo Requiring Controlled Temperature Settings



Interior Dimensions	11,628mm (L) x 2,294mm (W) x
	2,509mm (H)
Door Opening	2,290mm (W) x 2,535mm (H)
Tare Weight	9,766 lbs – 4,430 kg
Cubic Capacity	2,363 cuft – 66.9cbm
Pay Load	61,883 lbs – 28,070 kg

### 40' Collapsible Flatrack Container

- With 4 corner posts foldable L40' x W8' x H8'6"
- Usage: Cargo with Out-of Gauge Dimension (Mainly Over-Height & Over-Width)



Interior Dimensions	12,080mm (L) x 2,126mm (W) x
	2,043mm (H)
Tare Weight	12,787 lbs – 5,800 kg
Pay Load	64,374 lbs – 29,200 kg

## 45' High-Cube Dry Container

L45' x W8' x H9'6"

Usage: General Cargo



	13,102mm (L) x 2,347mm (W) x
	2,690mm (H)
Door Opening	2,290mm (W) x 2,535mm (H)
Tare Weight	8,598 lbs – 3,900 kg
Cubic Capacity	3,026 cuft – 85.7 cbm
Pay Load	63,052 lbs – 28,600 kg

# 40' High-Cube Reefer Container

L40' x W8' x H9'6"

Usage: Cargo Requiring Controlled

**Temperature Settings** 



Interior Dimensions	13,102mm (L) x 2,294mm (W) x
	2,509mm (H)
Door Opening	2,290mm (W) x 2,535mm (H)
Tare Weight	11,464 lbs – 5,200 kg
Cubic Capacity	2,663 cuft – 75.4 cbm
Pay Load	60,186 lbs – 27,300 kg